

COMPANY:	Barbarian USA Inc	CDW Government LLC	Longhorn Office Products dba Concho Business	ECO Toner Austin (AACTUM LLC)	JB Office	Mayfield Paper Company	Office Depot	the Office Pal	Ott to Print Green, Inc	Quill Corporation	Southern Computer Warehouse	Staples Advantage	Taza Supplies (Ties in Style)	Total Office Solutions	The Tree House, Inc	V-Quest	W Tx Lighthouse for the Blind (Lighthouse Office Supply)
ADDRESS:	16422 Staebner Arlene Rd Spring, TX 77379	230 N Milwaukee Avenue Vernon Hills, IL 60061	3302 Foster Street San Angelo, TX 76903	16238 Ranch Road 620, Ste F- 311 Austin, TX 78717 Gilberto Laurence	9301 Jordan Avenue #106 Chatsworth, CA 91311	1115 S Hill Street San Angelo, TX 76903	6600 North Military Trail Boca Raton, FL 33496	912 Hwy 33 Bldg 8, Ste 801 Freehold, NJ 07728	1610 Pace St, Unit 900 #307 Longmont, CO 80504	100 Scheller Road Lincolnshire, IL 60069	1395 S Marietta Pkwy Bldg 300, Ste 106 Marietta, GA 30067	500 Staples Drive Framingham, MA 01702	1212 S Naper Bldg, Ste 119-109 Naperville, IL 60540	601 Glenna Street San Angelo, TX 76901	PO Box 413 Norwood, MA 02062	4159 E University Avenue Georgetown, TX 78626	915 Lighthouse Way San Angelo, TX 76903
CONTACT NAME:	Dan Chainan	Ashley Zimdars	David Snider		Mark Futrell	Ryan King	Donald Kuempel Jr	Brenda Friedman 877.486.0990 x	Deanna Capaldi	Romi Moormeier	Julia Stewart 877.468.6729	Ric Hardin	Mariam Ezyy	Patrice Fiveash	David Rizzo	Jansen Brown	Joshua Glaze
PHONE:	800.789.0993	877.689.5619	325.653.1697	512.657.1781	832.428.3606	325.653.1441	512.619.7915	105	303.776.0570	800.634.4809	x242	469.262.4569	630.219.0220	325.234.5533	800.595.6651	512.763.8800	325.653.4231
FAX:	253.498.5683	312.705.6470	325.944.3901	512.657.1781	877.206.7616	325.653.7031	800.593.8830	732.363.6993	303.772.3207	800.789.2016	770.579.8937	817.262.4701	866.552.8262	325.944.7967	781.278.0706	512.763.8803	325.657.9367
EMAIL:	dan@barbarianusa.com	ashley@cdw.com	dsnider@conchobusiness.com	ecotoner@ecotoner.com	mark@jb-office.com	ryan@mayfieldpaper.com	donald@officepal.com	brenda@otttoprint.com	deanna@quill.com	romi@moormeier.com	jstewart@southerncomputerwarehouse.com	ric@staples.com	maria@tazasupplies.com	patrice@totaloffice.com	david@treehouse.com	jansen@vquest.com	jglaze@wtxlighthouse.com
WEBSITE:	barbarianusa.com	www.cdw.com	www.conchobusiness.com	www.ecotoner.com	www.jb-office.com	www.mayfieldpaper.com	www.officepal.com	www.otttoprint.com	www.quill.com	www.moormeier.com	www.southerncomputerwarehouse.com	www.staples.com	www.tazasupplies.com	www.totaloffice.com	www.treehouse.com	www.vquest.com	www.wtxlighthouse.com
REQUIRED QUOTE #:				SAISD Coupon Code			Reg 4 ESC C#R141703/R141605		18-17190		180230819/10011519						

Item	Description	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price	Unit Price
1	EPSON EPST252120 CRTDG INK DYE T252 BLK	14.45	18.19	19.53	19.59	17.00	24.06	17.99	53.65	17.95	19.75	16.80	70.00	18.95	19.10	20.23	18.50
2	CANON CNMPC240XL CARTRIDGE INK HI YIELD BLK	16.10	nb	18.34	24.49	18.00	22.37	17.10	18.00	19.18	44.67	19.33	49.00	18.95	18.25	20.23	18.30
3	EPSON EPST252250 INK 252 300 PAGES	38.45	nb	36.82	19.59	35.00	43.55	32.58	12.41	31.50	22.86	30.34	63.00	20.00	34.60	36.95	26.85
4	CANON CNMCL241 CRTDG INK MG420 3520 TIC	20.45	nb	21.26	24.49	21.00	26.40	16.68	17.10	27.11	20.99	24.59	76.99	20.99	16.90	21.99	21.25
5	EPSON EPST252220 CRTDG INK DYE T252 CYN	9.40	11.56	12.68	12.73	9.00	15.23	12.41	12.41	12.42	12.83	10.85	49.00	12.95	12.45	13.19	12.65
6	EPSON EPST252320 CRTDG INK DYE T252 MA	9.40	11.56	12.68	12.73	9.00	15.23	12.95	12.41	12.64	12.83	12.60	61.60	12.95	12.45	13.19	12.65
7	EPSON EPST252420 CRTDG INK DYE T252 YW	9.40	11.56	12.68	12.73	9.00	15.23	12.99	12.41	12.95	12.83	12.99	49.00	12.95	12.45	13.19	12.65
8	HP HEWCF360X OEM TONER	192.45	183.90	183.21	232.99	180.00	23.35*	218.62	163.09	154.00	222.86	160.02	195.18	218.39	195.99	156.50	170.76
9	HP HEWCH563WN OEM INK	20.45	32.50	32.59	38.21	27.00	21.73*	34.28	30.00	36.41	27.89	29.24	84.00	34.99	26.25	29.54	30.10
10	EPSON EPST127120 CRTDG INK WKFORCE BLK XHY	20.20	26.06	29.28	30.76	29.00	39.12	24.00	28.66	25.71	29.75	25.03	54.60	29.87	28.65	33.43	29.25
11	CANON CNM420XCL241XL CRTDGS INK XL BK TIC 50 4X6	40.45	nb	45.02	54.87	43.00	31.16	52.23	44.40	45.14	53.89	161.00	46.99	25.35	48.39	45.00	45.00
12	HP HEWCF283X OEM TNR HP 83X BLACK	67.90	68.06	68.69	86.23	65.00	34.46*	87.99	60.00	69.00	78.11	60.27	82.89	177.65	74.95	58.60	63.20
13	HP HEW05969AN OEM INK HP 63 180 PAGES - PK	30.36	35.20	34.98	41.11	32.00	23.79*	32.98	42.41	42.40	40.44	30.34	36.99	27.95	32.00	35.20	35.20
14	DELL D1L17PMX OEM TNR BLACK 2600 PAGES	61.77	69.36	68.99	68.99	64.00	54.36*	69.99	50.00	60.00	63.64	65.92	112.00	69.49	65.80	66.39	68.75
15	HP HEW05949AN OEM INK HP 952 CYAN 700	13.20	17.25	17.98	21.55	16.00	22.43*	17.55	108.79	20.99	14.94	19.80	63.00	17.99	13.90	15.68	16.50
16	DELL D1L1YK1PM CRTDG LSR 1160 1165 BK 1.5K	52.72	59.81	59.67	61.53	53.00	57.96*	62.79	30.00	54.00	54.28	54.55	55.14	105.00	59.95	55.85	59.60
17	HP HEW65780N CRTDG PRT D1970 TRL-C STD	30.98	58.99	57.81	40.00	22.14*	49.41	45.91	85.00	49.48	38.30	36.91	112.00	46.99	35.50	40.17	41.35
18	DELL D1L1PK941 CRTDG LSR 2330 2350 BK 6K	96.18	122.87	117.20	123.47	107.00	79.82*	90.44	100.00	99.99	110.77	97.42	93.31	114.99	117.50	122.39	117.00
19	HP HEW51645A CRTD INK DESIGNJT 700 BK	29.40	41.49	40.25	52.91	39.00	22.80*	42.99	8.00	8.00	46.48	35.85	199.91	42.99	33.30	37.72	39.35

Discount from catalog/price list on all Toner and Ink Cartridges items not listed above:	5%	2%	25% Dell toners 3%	10%	4% Dell	up to 60%	per TCPN Contract	20%	20%	12%*	0-30%	0%	0%	0%	10-44%	Discount varies by manufacturer	0%
Do you accept PO's?	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
Are you equipped for on-line open PO purchasing?	yes	yes	yes	yes	yes	yes	yes	yes	yes	no	yes	yes	yes	yes	yes	yes	yes
Are you able to provide on-line budget management with running balances?	yes	yes-with customization	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	no	yes	no	yes	yes
Does your company offer delivery?	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
Can you provide departmental delivery or desktop delivery as required by bid requirements?	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
Can you provide next working day delivery?	no	no	no	SAISD Coupon Code	no	no	no	no	no	no	no	no	no	no	no	no	no

Deviations	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no
TOTAL SCORE	53	32	70	37	41	53	69	36	21	57	67	73	37	67	44	67	68
			Primary				Secondary					Primary				Secondary	

on name brand Dell toners - no suppliers receive discounts, which is why we can only give 3% off of list on the name brand Dell cartridges. All other toners will receive quoted discount

TIPS Ctr # 180306 for Epson and Canon AND DIR-TSO-2538 for HP products

Mayfield does not distribute HP Products. Innovera; discounted price (%markup) is reflected in the online ordering system

Office Depot response is contingent upon SAISD acceptance of the pricing and terms and conditions as set forth in the Nat'l IPA Region 4 ESC Office Supplies and School Supplies master agreement. R141703 & R141605

desktop delivery and next day shipping are not available

Staples Business Advantage participation is contingent upon becoming the primary vendor for both office and toner business. If not chosen primary office supply vendor, we decline to participate in this toner program

Alternate bid for the TOS Advantage Program for HP Products enclosed in bid for review.

V-Quest reserves the right to maintain a 4% GGP, SP Richards Catalog

the 2019 LOS Government Price List, which is discounted between 10% to 80% off of retail price, with an average discount on HP print cartridges of 20% and 16% off other cartridges. This price list will be